

## 1 Personal details

Name : Richard Pathuis  
Date of birth : 05/04/1966  
Nationality : Dutch  
Male/Female : Male  
Marital Status : Married, 2 children  
SAP experience : Since 1994  
Business experience : Since 1989  
Languages : Dutch, English and German

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### Courses

2003 : SAP Solution Manager  
2003 : SAP Enterprise Delta Training  
2002 : Infopak, RWD Technologies (documentation tool)  
2000 - 2002 : Part-time study in Physical Distribution Management  
· APICS: CPIM-Basics of Supply Management  
· Supply Chain Management  
· Warehouse Management  
· Inventory Management  
1999 : SAP R/3 ABAP/4 Query  
1997 : SAP R/3 SAPscript  
1995 : SAP R/3 Sales & Distribution Configuration and Organisation  
1995 : SAP R/3 Subledger and General Ledger Accounting  
1994 : Project Management, Skills for success  
1992 : SSADM

### Education

1985 - 1990 : Business Information Technology at the school for Higher Economical Studies.  
Hanze Hogeschool Groningen, The Netherlands

## 2 Introduction

Experienced logistics consultant with more than nine years hands on configuration experience on SAP R/3 in SD, MM, FI and WM. Over twelve year's project and user support experience with integrated order management and distribution packages.

Has a good understanding of business processes such as Order Fulfilment, Pricing, Logistics and Finance and is able to communicate on all levels within an organisation.

Provided multinational business users with common process and system solutions across Europe. Ensured system integration between SAP R/3 and legacy systems. Implemented SAP R/3 and rolled out single client throughout Europe as well as 'big bang' implementation for Europe.

Upgraded several SAP R/3 systems from 3.1 to 4.6, created training material and provided delta training for key users throughout Europe.

Successfully managed sub-projects within larger European implementations where, especially in the single client set up, the integration aspects between countries and SAP R/3 modules were closely monitored.

Assisted European SAP support team to become a SAP competence centre. Was based in England for over 6 years and is used to work in an international environment.

### 3 SAP experience

Period : 01/05/2004 - current  
SAP Modules : SD/MM  
Function : SAP R/3 Independent Consultant  
Branch : Chemical  
Activities : The client wants to reduce the complexity in their day-to-day operations in relation to the use of the Variant Configurator and Purchase for re-sale structure. Further more they want to increase the costing accuracy for in-house produced materials.

First the system is upgraded from SAP R/3 4.0b to 4.6c in order to secure future support of SAP.

The configurable materials are replaced by stock items and the SAP standard inter-company process will be implemented so that only one sales order is required when fulfilling demand.

By introducing a costing bill of material into SAP the control on costs will increase.

Period : 01/10/2003 - 01/05/04  
SAP Modules : SD/MM  
Function : Senior Logistics Consultant  
Branch : Chemical  
Activities : A Spanish sister company took over their sales agent and distributor of products in Portugal.

In SAP the organisational elements were set up and assigned to the Spanish company using the foreign plant functionality.

All data was converted into the new set up using CATT procedures and LSMW. The business was supported after go-live.

Period : 01/10/2002 - 1/10/2003  
SAP Modules : SD/MM  
Function : Senior Logistics Consultant and Trainer  
Branch : Chemical  
Activities : The customer wanted to lower the yearly maintenance and support cost of SAP R/3 systems that run the core European business.

In order to lower the cost the multi system landscape had to be changed into a single system set up. The 7 separate SAP R/3 systems were upgraded from 3.1i and 4.0b to 4.6c throughout Europe.

Responsible for the logistics functions of the upgraded systems, the continuity of the business processes was guaranteed by testing and resolving issues.

Planned, organised and provided delta training to the key-users using the train-the-trainer concept. User documentation created using the Infopak tool from RWD Technologies.

After all systems had been upgraded to the same version they could be merged into a single instance with multiple clients.

Responsible for the integrity of client independent objects which included for example copy routines, pricing/output requirements and access sequences.

Period : 01/04/2002 - 1/10/2002  
SAP Modules : SD/MM/MRP/FI  
Function : Senior Logistics Consultant  
Branch : Chemical  
Activities : A previously shared distribution centre in the Netherlands was to become dedicated to one business unit because of differences in the distribution strategies.

The system had to be replaced by SAP R/3 which was already used by the head quarters for financial purposes.

First all business processes were redefined to make full use of SAP R/3 functionality, this was followed by a realisation phase in which the configuration was set up across various modules to ensure that the business requirements were met.

Responsible for the data migration from the superseded system to SAP R/3, this included materials, customers, purchase info records and initial inventory.

Supported the users after go-live.

Period : 01/09/1999 - 01/04/2002  
SAP Modules : SD/MM/FI (release 4.6b)  
Function : Functional Consultant SD/FI  
Branch : Chemical  
Activities : In a global upgrade process from SAP R/2 to SAP R/3 4.6b the project team in the US were not familiar with European tax legislation and required local expertise to make sure SAP R/3 was configured to meet European VAT and INTRASTAT reporting requirements.

The European operations consisted of multiple manufacturing and sales companies spread around different countries.

It was accomplished by using plants abroad functionality and the foreign trade cockpit.

Assisted the global project manager to ensure that the European deliverables were of good quality and that the milestones were met on time.

Period : 15/03/1999 - 31/08/1999  
SAP Modules : WM  
Function : Project leader + Functional Consultant  
Branch : Food  
Activities : In a European distribution centre for a growing business, there was a need to gain more control over the inventory and increase picking accuracy.

After analysing the business processes and flow of goods through the warehouse a project plan was created for implementing SAP R/3 Warehouse Management.

The system was configured to support the processes, the users were trained and finally after go-live support was provided.

Period : 01/03/1999 - 01/06/1999  
SAP Modules : SD, FI  
Function : SD/FI Consultant  
Branch : Food  
Activities : Introduced more efficient pricing procedure and credit control for sales office in Spain.

Period : 07/08/1998 - 28/02/1999  
SAP Modules : SD  
Function : SD Functional Consultant  
Branch : Food  
Activities : A new product line was introduced in Germany using new sales agents and a new logistical third party.

Managed the IT related project to support this initiative, using EDI and workflow functionality to receive sales orders from the sales agents and to send instruction to despatch and receive despatch confirmation to and from the third party logistics partner.

Period : 01/06/1997 - 07/08/1998  
SAP Modules : SD, FI  
Function : SD Consultant + Trainer  
Branch : Food  
Activities : The client wanted to roll out the SAP R/3 system to a distribution centre in the Netherlands.

Implemented the required SD functionality, enabling the distribution centre to run their operations.

Documented business/system processes and trained users.

Period : 01/06/1994 - 31/05/1997  
SAP Modules : SD, FI, MM  
Function : Senior Business Analyst  
Branch : Personal Computing  
Activities : Implemented SAP R/3, configured and designed business and system processes to provide an integrated work environment. Mapped SAP R/3 functionality against existing systems to ensure successful migration of superseded legacy systems.

Designed, tested and implemented interfaces between SAP R/3 and a breadth of legacy systems to satisfy both business and legal requirements. Rolled out single client throughout Europe.

## 4 Business experience

Period : 01/04/2002 - present  
Function : Senior Logistics Consultant  
Branch : Chemical  
Activities : In several projects exposed to legal and business requirements in relation to the sales, distribution and transport chemical products within the Netherlands and Europe.

Period : 01/09/1999 - 01/04/2002  
Function : Project leader + Functional Consultant  
Branch : Chemical  
Activities : Familiar with European VAT rules & regulations in complex environment of multiple manufacturing and sales companies. This included the handling of non EU material in a bonded warehouse.

Translated business processes typical to the chemical market place, both for commodity and speciality products.

Period : 01/07/1997 - 01/09/1999  
Function : SD Functional Consultant  
Branch : Food  
Activities : Fast moving consumer goods. Set up and documented working guidelines for European Management Information Systems group based in London. Documentation was later used in the process to become ISO certified.

Period : 01/06/1992 - 31/05/1994  
Function : Team leader/Senior Business Analyst  
Branch : Personal Computing  
Activities : Responsible for RMS (Resource Management System) software development team, supporting a European distribution centre and an international sales organisation.

Translated business requirements into IT solutions in an industry that was ch